

Solar co-ops help neighbors save.

Our co-ops organize 50-100 neighbors in a group to go solar together. We'll support you throughout the entire solar process.

How does it work?

Month 1-2	Month 3	Month 3-4
1. Learn attend a free solar co-op info session. 2. Sign up online become a co-op member! It's free to sign up. 3. Spread the word invite your neighbors and friends to join!	4. Select installer Once the co-op has 30 members, they choose the solar installer. Solar United Neighbors issues a competitive RFP to solar installers for the co-op. We review bids, and check references. Then, co-op members select one installer.	5. Sign up deadline Last chance to join! 6. Proposal co-op pricing, customized for you. 7. Sign Contract 8. Installation 9. Party! Celebrate and meet your solar neighbors.

Solar is a long-term investment. Your system size will be based on available space, electricity usage, & budget.



Learn More:
SolarUnitedNeighbors.org/co-ops

Solar Co-op Financing 101

- Your system size is based on available space, electricity usage, & budget.
- Prices include design, permitting, equipment, installation, & inspection
- Costs are per watt, since different panels have different wattages.
- Solar is a long-term investment and allows you to hedge against rising electrical prices.
- Traditional loans, solar loans, & home equity lines of credit (HELOC) are typically available.
- Installers may offer additional financing options.
- Solar Renewable Energy Credits (SRECs) are an additional source of revenue. These can be sold upfront or as they are generated. 1 SREC = 1 MWh of solar energy.

SAMPLE CASH PURCHASE	3.5kW	7kW
Average CO solar co-op pricing (\$3.00/Watt)	\$10,500	\$21,000
30% Federal tax credit	\$3,150	\$6,300
Net Cost	\$7,350	\$14,700
Estimated year 1 electricity savings	\$756	\$1,075
Estimated year 10 savings (cumulative)	\$8,093	\$11,768
Estimated lifetime savings (25 years)	\$22,750	\$34,425
Net Profit*	\$15,400	\$19,725

Example Pricing only; Actual system size will vary; *3% electricity price increase per year, 19.30 cents/kWh electricity rate, -0.5% panel degradation per year, 1,217 yearly kWh production per 1 kW of solar, does not include solar renewable energy credits or other production incentives.

SAMPLE LOAN PURCHASE Interest rate of 7%, 30% down (then take the tax credit)	3.5kW		7kW	
	10 year	15 year	10 year	15 year
Monthly Loan payment	\$85	\$66	\$171	\$132
Monthly electric savings	-\$63	-\$63	-\$90	-\$90
Net monthly payment	\$22	\$3	\$81	\$42
Net Profit (25 years)**	\$12,509	\$10,859	\$13,943	\$10,642

Example Pricing only. Actual cost depends on system size, interest rate, credit score, & other factors. Prices do not include incentives. ** Reflects year one average savings. Savings will grow each year as avoided utility electricity costs increase.



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